

Message Text

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14

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 /020 W
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R 261530Z AUG 75
FM AMEMBASSY BONN
TO SECSTATE WASHDC 2390
INFO USDOC WASHDC

UNCLAS BONN 13899

E.O. 11652: N/A

TAGS: BEXP, GW, NL

SUBJECT: ROOF INSULATION MARKET

REF: STATE 198384

1. PRECISE DATA REQUESTED REFTEL UNAVAILABLE FOR
REASONS RELATED TO STATISTICAL METHODS USED BY GERMAN
FEDERAL STATISTICAL OFFICE:

A. COMMODITY CODING USED FOR IMPORT STATISTICS
IS DIFFERENT THAN CODING USED FOR PRODUCTION STATISTICS
AND DIRECT COMPARISON IMPOSSIBLE WITHOUT UNDERTAKING
COMPLEX ANALYSIS;

B. BOTH IMPORT AND PRODUCTION STATISTICS COMPILED
BY PRODUCT MATERIAL AS DISTINCT FROM PRODUCT APPLICA-
TION. FOLLOWING TWO PARAGRAPHS PROVIDE BEST INFORMATION
AVAILABLE TO EMBASSY IN ABSENCE OF JUSTIFICATION FOR
CONDUCTING SIZABLE MARKET RESEARCH PROJECT.

2. ACCORDING TO THE ASSOCIATION OF THE CHEMICAL
INDUSTRY, TOTAL IMPORTS OF INSULATING MATERIAL ARE
INCLUDED IN THE THREE FOLLOWING COMMODITY NUMBERS,
FROM WHICH IT IS IMPOSSIBLE TO SORT THEM OUT BY
APPLICATION:

TOTAL GERMAN IMPORTS 74
WEIGHT VALUE IN

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COMMODITY NO. COMMODITY IN TONS DM 1,000

3917-27, 29 POLYURETHANE, 15,655 55,438
LIQUID & SOLID

3917-81 POLYURETHANE 4,473 14,357
FOAM, SEMIFINISH-
ED OR WASTE

3917-86, 87 OTHER POLY 253 2,709
URETHANE, SEMI-
FINISHED OR WASTE

BELGIUM AND THE NETHERLANDS ARE THE MAIN SUPPLIERS FOR
ALL THREE COMMODITY GROUPS.

3. ACCORDING TO THE PLASTICS PROCESSING INDUSTRY
ASSOCIATION, PRODUCTION OF HARD FOAM PLASTICS (IN
BLOCKS, SHEETS AND ROLLS) IN 1974 WAS 71,675 TONS (16.9
PERCENT INCREASE OVER 1973), IN THE VALUE OF DM 269
MILLION (14.9 PERCENT INCREASE OVER 1973). ABOUT
31 PERCENT OF THIS MATERIAL WAS USED IN CONSTRUCTION,
I.E., IN INSULATING WALLS, GROUND FLOORS, CEILINGS, AND
ROOFS AGAINST NOISE AND COLD.
CASH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BONN13899
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750295-0669
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750815/aaaaampr.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 198384
Review Action: RELEASED, APPROVED
Review Authority: ellisoob
Review Comment: n/a
Review Content Flags:
Review Date: 30 JAN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 JAN 2003 by ReddocGW>; APPROVED <12 JAN 2004 by ellisoob>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ROOF INSULATION MARKET
TAGS: BEXP, GE, NL
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006